



LUGANO+
DELIVERING VALUE

About Us

Lugano incorporated by experienced ICT professionals having an exhaustive experience in Corporate World with excellent mix of Projects, Operations, Commercial and Customer Service across industries



VISION MISSION

VISION

To provide gainful, state of Art, Products and Services to its customers through latest technology and compliance with highest standards



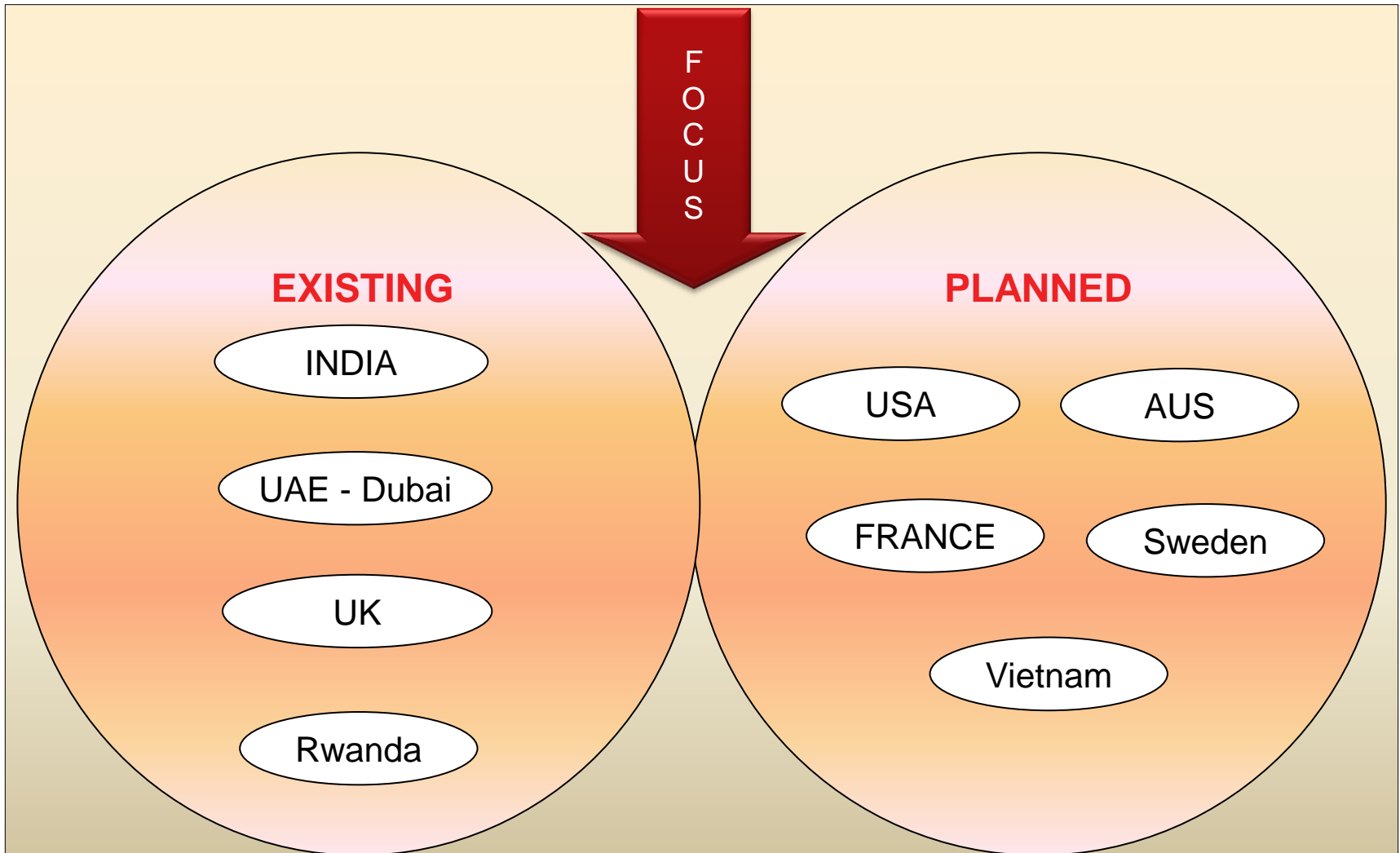
MISSION

To be the leader in ICT Consulting & Services by serving the clients and creating value for them through our quality of work.

CORE VALUES



GEO PRESENCE



KEY FOCUS AREAS

Consulting	Telecom, IT & Infra Solutions	Learning Solutions	Technical Resource Provider
<p>Project Management</p> <p>Multi Vendor Verification (MVV)</p> <p>Business and Network Transformation</p> <p>OSS/ BSS Solutions</p> <p>Network Design and IS/IT Transformation</p> <p>MPBN & MPLS Design and Implementation</p> <p>Due Diligence on RFP, RFQ, Vendor Selection</p>	<p>Telecom & IT data Centre Infrastructure (active & passive) solutions</p> <p>Deployment Services</p> <ul style="list-style-type: none"> • Network Planning and Design • Network Rollout • Radio Frequency (RF) Optimisation <p>Managed Services</p> <ul style="list-style-type: none"> • Network Managed Services • Manage Network Operation Centre (NOC) Services 	<p>Project Management Trainings</p> <ul style="list-style-type: none"> • PMP, RMP and PgMP <p>Basic and Advanced Telecom & IT Trainings</p> <p>GSM 2G, 3G, 4G LTE 5G</p> <p>IN, VAS, IT</p> <p>Operator Business Processes (ETOM) Telecom Protocols</p> <p>IoT, Data Science, A</p>	<p>ASP and ARP services</p> <p>Technical competence based on Work Package delivery model</p> <p>TCO optimization based on resource mix</p> <p>Expert Project and Program Directors services on Turn key basis</p>

GOALS



- Customer Preferred Partner
- Subject Matter Expertise
- Quality with Speed
- Global Presence
- Referred Employer



CONSULTING

- Project Management
- Multi Vendor Verification (MVV)
- Business and Network Transformation
- Operations and Business Support System (OSS/ BSS)
 - System Integration and Solution Architecting
 - Data Migration and Service Development and Management
 - Revenue Leakage and Revenue Assurance Reviews
 - Marketing and Offer Management
- Network Design and IS/IT Transformation
- MPBN & MPLS Design and Implementation
- Telecom Infrastructure (active and passive)
- Due Diligence on RFP, RFQ, Vendor Selection for green field Operations

TELECOM & IT INFRA SOLUTIONS

➤ **Deployment & Optimisation**

- Network Planning and Design
- Network Rollout and Implementation
- Radio Frequency (RF) Optimisation Services

➤ **Managed Services**

- Network Managed Services
- Manage Network Operation Centre (NOC) Services

➤ **IT Infrastructure**

- Application Development & Management
- IT management Services

CORPORATE TRAININGS

➤ Project Management Trainings

- PMP, RMP and PgMP

➤ Basic and Advanced Telecom/ IT Trainings

- GSM, 3G, LTE
- IN, VAS, IT
- Operator Business Processes (ETOM)
- Telecom Protocols

➤ Management Trainings

- Soft Skills Trainings
- Time Management
- Stress management
- Customer relationship Management



TECHNICAL RESOURCE PROVIDER

- Specialize in core Manpower Outsourcing & Recruitment
- Telecom and Infrastructure Solutions
- Management and Service Engineers



CREDENTIALS

Multi Vendor Verification - MVV

- Integration of VAS NEs (SMSC, OTA, Service Delivery Platform, MCA etc.) with multivendor IN systems - NSN, Ericsson and Huawei IN for Leading Operator (BSNL GSM North Hub) in India
- Integration of GGSN, AAA, ESDP, Streaming server, Video Platform in the Network and Integration with IN in Multi Vendor Scenario for 50 Million GSM Subs operator in India

SUCCESS STORIES



Thanks

Q & A



CORPORATE TEAM

- Founder & Executive Director – **Mrs Renu Bala**
 - Entrepreneur and start-up , Investor
- COO and Senior Vice President – **Mr J P Srivastava**
 - 30+ years Experience with Bharti Airtel Ltd, Indian Air Force, Comverse USA and Last position head as APAC Head - IN/VAS, NSN
- Head – Technical & CTO - **Mr Keshava Murthy**
 - 25+ years Experience in Management with Wipro, TATA, Tech-M, IIMB
- Head – Business Development, CMO – **Ms Tarundeep Kaur**
 - 15+ years Experience in Business Development with multiple start-up companies and MNC organizations
- Head – IT and Software Development, CIO - **Mr Jitendra Bharne**
 - 20+ years Experience with RCF , VSNL and Tata Communications, Last Position held as Head – IT, Tata Communication
- Head– Finance, CFO – **Mr D N Verma**
 - 25+ years Experience with various in Finance, Procurements and Contracts

CONTACT US

Website : www.lugano.in

For Sales : Sales@lugano.in

For info / HR : HR@lugano.in